Ancillary Quote Requirements:

* Group Name
* Group address
* Alternate Location Information
* SIC Code or Nature of business
* Employer contribution strategy
* Prior Coverage Information
	+ If the group has prior coverage, we need the current rates, plan designs, and benefit booklets.
* Member Information
	+ Name
	+ DOB
	+ Gender
	+ Contract type for each line of coverage
	+ Home Zip
	+ Work State
	+ Date of Hire
	+ Job Title (LTD/STD/Life)
	+ Salary (LTD/STD/Life)

Other Info:

* Groups formed within the last year cannot have LTD. Guardian will let you fill out a form to ask for a quote, but generally declines
* Delta Dental will not write groups under 10 enrolled
* USAble only offers the flat rated plans to groups under 10
* Guardian and MetLife have no waiting periods on their dental plans
* MetLife will not write a group where more than 75% of the group are immediate family members- the other carriers will not for life/disability